

## RASCI Summative Assessment Framework

The assessment will happen based on the following chart:

**Level L1-L4 50% MCQ + 50% Viva**

Knowledge and skill based	(written test)							
Level of Understanding	No. of Questions	Marks per Question	Max. Marks		Nature of test	Nature of questions	Duration	Remarks
Easy	21	1	21		written	multiple choice	1 hour	Uniform NOS coverage in questions
Average	10	2	20		written	multiple choice		
Difficult	3	3	9		written	multiple choice		
<b>Total Marks</b>			<b>50</b>					
Skill based (viva voce)	No. of Questions	Marks per Question	Max. Marks	Choice of questions	Nature of test	Nature of questions	Duration	Remarks
	5	10	50	8	viva	5 questions asked from NOS within a choice of 8. Each answer will be evaluated on 5 observable traits of 2 marks each.	20 mins per student	Local language allowed for answers
<b>Grand Total</b>			<b>100</b>					
<b>Pass Percentage</b>			<b>70%</b>					Minimum reqd

**Level L5-L7 50% MCQ + 50% Viva**

Knowledge based	(written test)							
Level of Understanding	No. of Questions	Marks per Question	Max. Marks		Nature of test	Nature of questions	Duration	Remarks
Easy	19	1	19		written	multiple choice	1 hour	Uniform NOS coverage in questions
Average	5	2	10		written	multiple choice		
Difficult	7	3	21		written	multiple choice		
<b>Total Marks</b>			<b>50</b>					
Skill based (viva voce)	No. of Questions	Marks per Question	Max. Marks	Choice of questions	Nature of test	Nature of questions	Duration	Remarks
	5	10	50	8	viva	5 questions asked from NOS within a choice of 8. Each answer will be evaluated on 5 observable traits of 2 marks each.	20 mins per student	Local language allowed for answers
<b>Grand Total</b>			<b>100</b>					

Pass Percentage			70%				Minimum reqd
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Criteria for Assessments for QP of a Job Role					
Criteria for Assessment of Trainees					
<b>Job Role</b>	Team Leader				
<b>Qualification Pack</b>	RAS / Q0105				
<b>Sector Skill Council</b>	Retail				
<b>Guidelines for Assessment:</b>					
<p>1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC</p> <p>2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC</p> <p>3. Individual assessment agencies will create <i>unique question papers for theory part for each candidate at each examination/training centre</i> (as per assessment criteria below)</p> <p>4. Individual assessment agencies will create <i>unique evaluations for skill practical for every student at each examination/training centre</i> based on this criteria</p> <p>5. To pass the Qualification Pack, every trainee should score a minimum of 70%.</p>					
				<b>Marks Allocation</b>	
Sr. No.	Code	NOS	Total Mark (100)	Theory	Skills Practical
1	RAS / N0146	To organize the display of products at the store	<b>100</b>	4	4
2	RAS / N0139	To plan visual merchandising		4	4
3	RAS / N0140	To establish and satisfy customer needs		4	4
4	RAS / N0147	To process the sale of products		4	5
5	RAS / N0148	To maintain the availability of goods for sale to customers		6	3
6	RAS / N0131	To allocate and check work in your team		6	3
7	RAS / N0150	To monitor and solve customer service problems		4	5
8	RAS / N0145	To communicate effectively with stakeholders		4	5
9	RAS / N0122	To help maintain healthy and safety		4	5
10	RAS / N0137	To work effectively in your team		5	8
11	RAS / N0138	To work effectively in your organisation		5	4
<b>Total</b>			<b>100</b>	<b>50</b>	<b>50</b>

Criteria for Assessments for QP of a Job Role					
Criteria for Assessment of Trainees					
<b>Job Role</b>	Department Manager				
<b>Qualification Pack</b>	RAS / Q0106				
<b>Sector Skill Council</b>	Retail				
<b>Guidelines for Assessment:</b>					
<p>1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC</p> <p>2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC</p> <p>3. Individual assessment agencies will create <i>unique question papers for theory part for each candidate at each examination/training centre</i> (as per assessment criteria below)</p> <p>4. Individual assessment agencies will create <i>unique evaluations for skill practical for every student at each examination/training centre</i> based on this criteria</p> <p>5. To pass the Qualification Pack, every trainee should score a minimum of 70%.</p>					
				<b>Marks Allocation</b>	
Sr. No.	Code	NOS	Total Mark (100)	Theory	Skills Practical
1	RAS / N0139	To plan visual merchandising	<b>100</b>	4	4
2	RAS / N0140	To establish and satisfy customer needs		4	4
3	RAS / N0141	To monitor and manage store performance		4	4
4	RAS / N0142	To provide leadership for your team		4	5
5	RAS / N0143	To build and manage store team		4	5
6	RAS / N0131	To allocate and check work in your team		4	5
7	RAS / N0144	To develop individual retail service opportunities		6	3
8	RAS / N0145	To communicate effectively with stakeholders		4	5
9	RAS / N0122	To help maintain healthy and safety		4	5
10	RAS / N0137	To work effectively in your team		4	4
11	RAS / N0138	To work effectively in your organisation		4	4
12	RAS / N0151	To manage a budget		4	2
<b>Total</b>			<b>100</b>	<b>50</b>	<b>50</b>

Level L8-L10 50% MCQ + 50% Viva

Knowledge based	(written test)							
Level of Understanding	No. of Questions	Marks per Question	Max. Marks		Nature of test	Nature of questions	Duration	Remarks
Easy	15	1	15		written	multiple choice	1 hour	Uniform NOS coverage in questions
Average	4	2	8		written	multiple choice		
Difficult	9	3	27		written	multiple choice		
Total Marks			50					
Skill based (viva voce)	No. of Questions	Marks per Question	Max. Marks	Choice of questions	Nature of test	Nature of questions	Duration	Remarks
	5	10	50	8	viva	5 questions would be asked from NOS within a choice of 8. Each answer will be evaluated on 5 observable traits of 2 marks each.	20 mins per student	Local language allowed for answers
<b>Grand Total</b>			<b>100</b>					
<b>Minimum Percentage required</b>			<b>70%</b>					

**A) Post-assessment Instructions**

- "Assessment Completion Report" should be mailed to [info@rasci.in](mailto:info@rasci.in) on daily basis.
- If applicable, please scan all the OMR Answer Sheets in '.tif' or '.bmp' format and mail them to [info@rasci.in](mailto:info@rasci.in) within 24 hours from the date of conducting the assessment. If scanning is not possible, then the same has to be couriered within 24 hours from the date of conducting the assessments.

**B) Important: After the written examination, Assessor has to collect Question Papers and Assessment Form from each student.**

Please feel free to call us for any further information or clarification required.

**Retailers Association's Skill Council of India (RASCI)**

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